

Rivers Academy Age Related Expectations - BTEC Enterprise and Business

	End of KS2*	Year 10	Year 11	Year 12	Year 13
Knowledge and understanding	I will know how to calculate basic sums using add and subtract. I can describe a graph. I can identify a range of marketing methods. I know how to use data to present information. I can identify particular areas of the world that can have difficulties in relation to business.	I will know how to calculate division and percentages. I can draw and produce a line graph using the information that I have been given. I can produce a range of marketing methods for a mini enterprise. I can use data to represent the key concepts of setting up and running a mini enterprise.	I will know how to complete a ratio calculation. I can use a break even graph to calculate contribution and the break even point for a given business. I can choose the best marketing method for the scenario that is given. I show the use of key terms in the preparation of a business plan. I can use business terminology to identify and explain business activity	I will know how to calculate efficiency ratios and profitability ratios. I can produce statistical data to highlight a businesses financial position. I can produce a marketing campaign for a specific context. I can show that I know the difference between various types of finance on a personal and business level.	I will be able to consistently calculate all financial ratios and accounts required to pass the examination. I can produce statistical calculations. I can set out a marketing campaign using a Gantt chart and data provided. I know the financial key terms related to business and my personal life cycle.
Application	I will be able to present an observation of the data provided in a given question. I will be able to use my knowledge of other countries. I am able to pick the right information for a presentation.	I can choose the correct information from a set of data to represent the point I have made in the answer to the examination. I can apply my knowledge of other countries to discuss the impact of changes in the economies of multinationals.	I am able to show wider application to not just the case study in the question that has been asked in the examination. I am able to use my knowledge of world economies to find the best option for a given business decision.	I can refer to the correct information in the case study that I have been given to justify my point. I can apply the context of a business to the impact it will make on my future choices.	I can show that I have a wider understanding of business in the real world. I can use the difference between types of business 1 Age Related Expectation - Business and Enterprise knowledge of other countries. I am able to pick the right information for a presentation. I can

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					<p>apply my knowledge of other countries to discuss the impact of changes in the economies of multinationals. I am able to use my knowledge of world economies to find the best option for a given business decision. a business to the impact it will make on my future choices. ownership and the industrial sector to identify the important information needed to justify my point in an answer for examination purposes.</p>
Analysis and evaluation	<p>I can identify the positive and negative aspects of a business concept. I can explore ideas for enterprise and pick the best options to help with the success of the idea</p>	<p>I know how to analyse the functions and role of money on a personal and business level. I will be able to choose the best idea for a mini enterprise by completing a thorough analysis of the choices available to me. I can look at the impact and influence of stakeholders in businesses from the private and public</p>	<p>I am able to analyse and evaluate effectiveness of carrying out roles within a business and their impact on the efficiency of a business operations. I can show my analysis of the process of recruitment and production in a business.</p>	<p>I am able to think commercially and creatively using the benefits and drawbacks in the business world and when producing documents and answering exam questions. I am able to look into the advantages and disadvantages of different methods to encourage spending</p>	<p>I am able to use situational analysis and evaluation exploring business and when producing a marketing campaign. I can evaluate and draw conclusions on how to support my future plans and career options.</p>

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*Knowledge and skills relating to Business are delivered through English, Maths, History, Geography and Design and Technology.